

Message Text

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PAGE 01 STATE 063957
ORIGIN COME-00

INFO OCT-01 EUR-12 NEA-10 ISO-00 EB-08 /031 R

DRAFTED BY COMM/BIC/OED/SIPS/JTHARDISTY/SG
APPROVED BY EB/OCA/CM/JJREILLY
COMM/BIC/OED/SIPS/SSLEON
COMM/BIC/OED/OBOD/RECOHEN
STATE/EUR/CE/RBCASAGRANDE
COMM/BDC/OBRA/JPFOX
EUR/RPE/RBRESLER(INFO)

-----230640Z 049399 /21

R 220036Z MAR 77
FM SECSTATE WASHDC
TO AMCONSUL STUTTGART
INFO AMEMBASSY BONN
AMEMBASSY ALGIERS

UNCLAS STATE 063957

E.O. 11652: NA

TAGS: BEXP, GW

SUBJECT: PRODUCT OPPORTUNITY - MACHINE TOOLS

1. LIEBHERR HOLDING GMBH, 7950 BIBERACH AD RISS, BAD-WUERTTEMBERG, WE UNDERSTAND, HAS OBTAIN CONTRACT TO BUILD A TURNKEY PLANT AT AIN AMARA, ALGERIA, TO PRODUCE A REPORTED 1,000 HYDRAULIC EXCAVATORS AND MOBILE CRANES A YEAR. AMERICAN MACHINE TOOL AND METALWORKING EQUIPMENT PRODUCERS WILL REPORTEDLY RECEIVE AN OPPORTUNITY TO SELL SOME OF THE 155 MILLION DOLLARS NEEDED FOR THE PLANT.

2. DR. ING. E. H. HANS LIEBHERR IS MANAGING DIRECTOR OF LIEBHERR HOLDING. COMMERCE IS FAMILIAR WITH THE LIEBHERR PLANT THAT PRODUCES GEAR HOBBING AND SHAPING MACHINES WHICH
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NO DOUBT WILL BE USED IN THE NEW PLANT. AMERICAN MACHINE TOOL AND METALWORKING EQUIPMENT PRODUCERS (SIC 3541-3549) ARE INTERESTED IN FILLING IN THE GAPS, ALONG WITH OTHER COMMODITY TRADE OPPORTUNITIES THAT SURFACE IN CONNECTION WITH THE PROJECT.

3. WE APPRECIATE PROJECT IS IN EARLY PLANNING STAGE AND

MANY DETAILS MUST BE FINALIZED. ASSURE LIEBHERR THAT DIS-
SEMINATION OF THEIR EQUIPMENT REQUIREMENTS WILL BE TREATED

MOST DISCREETLY AND NOT GIVEN INDISCRIMINATE DISTRIBUTION.
REQUEST PERIODIC REPORTING ON THIS MARKET POTENTIAL SO
THAT USDOC CAN ALERT U.S. FIRMS IN TIMELY FASHION.

VANCE

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
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Control Number: n/a
Copy: SINGLE
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Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Source: CORE
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Enclosure: n/a
Executive Order: N/A
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Film Number: D770099-0070
Format: TEL
From: STATE
Handling Restrictions: n/a
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Review Release Date: n/a
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Review Withdrawn Fields: n/a
SAS ID: 3031150
Secure: OPEN
Status: NATIVE
Subject: PRODUCT OPPORTUNITY - MACHINE TOOLS
TAGS: BEXP, GE
To: STUTTGART
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/d8b4aab3-c288-dd11-92da-001cc4696bcc
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